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Paresh runs an investment bank “indus1advantage” and specializes in cross border joint ventures and alliances. His clients include large industrial houses, multinational corporates and listed corporates. He works across multiple sectors including education, Info tech, energy, clean technology & green energy, banking, financial services, insurance, wealth management, construction, engineering, health care, water technology & infrastructure.

He is also an advisor to multiple companies including UB Engineering Ltd and P Mac Private Limited. Prior to this he was India CEO and Full time director for a Swiss bank Indian subsidiary and the Deputy CEO for another Swiss bank subsidiary in to Brokerage and wealth management.

Paresh has the bandwidth to handle multi-billion dollar conglomerates, various family offices and SME/ MME clients as well; at the same time. He assist large companies involved in mergers, acquisitions, joint ventures, alliances, technology transfer and distribution tie ups He advises SME / MME on sales, innovation, alliances, growth and board formation. He also works with various single / multiple family offices and advises them on setting up new businesses. Paresh currently also works with leading wealth management and brokerage companies and capital market investors to design their strategies, enhance profitability and establish competitive sales and risk organisations.

Paresh has played a pivotal role in setting up a MNC bank, an MNC Insurance company and a financial product distribution company amongst others as a project manager. An entrepreneur at heart; he set up his first company at the age of 21. He has subsequently worked for 20 years at various BFSI corporates including IDBI Bank, HDFC Sec, FirstRand Bank, Hinduja Bank Switzerland and ICICI bank in various capacities including CEO, board member and business head. He was the chairman for finance and membership for 3 years at CII YI Mumbai. He is one of the few professionals to have managed a team of 7500 executives and 5 million customers. He was frequently involved in strategic initiatives to align the retail and wealth banking activities with the changing times and the introduction of innovative products and services to a new customer base and different markets. He was also a part of business process reengineering at IDBI Bank and represented the retail banking unit in the BPR forum. Paresh championed the customer value management unit at IDBI Bank.

Paresh has studied at IIM Calcutta and Mumbai University. He was a faculty for strategy at a leading management institute in Mumbai for 3 years and now is a regular lecturer at leading management schools including IIM’s. He is a regular speaker at events on Entrepreneurship, Banking, Investment Banking and Strategic Management. He is currently authoring a book on wealth management.