



## Consulting and Coaching Solutions

### Christopher Doyle

Christopher C. Doyle is the Managing Director, India for Dynamic Results, LLC. As the head of the India office, he is responsible for setting up and developing the Indian operations for Dynamic Results, which include client need assessments, programme design and delivery.

Prior to this, he was the Country Manager, India for the Economist Intelligence Unit, a part of The Economist Group, which publishes The Economist, where he set up the India office.

Christopher has over 22 years of experience in India and Asia, in industries as diverse as consumer products, hospitality and information technology; as sales and marketing head, and, in the recent past, as business head with leading multinational companies like Coats Vyella, Eveready Battery Company Inc, Bausch & Lomb, Hilton Hotels and IBM

In the course of an eventful career, he has launched and built market share for new products, turned around poorly performing businesses and launched and built startups into successful businesses. He has run businesses of varying sizes, from small startups to large business units with over 6000 employees.

Christopher is also a certified Executive Coach, by the International Coach Federation and has been rated by Business World magazine as one of India's leading CEO Coaches.

He is on the Advisory Board of the Institute for Competitiveness, which is part of the global network of the Institute for Strategy and Competitiveness at Harvard Business School, led by Michael Porter. He has contributed articles on management to various publications apart from writing for the Economist Intelligence Unit, and has spoken at international conferences and seminars on business and management issues. Christopher has also been a visiting faculty at leading business schools in India.

Christopher graduated in business management from the Indian Institute of Management, Kolkata. Prior to that, he obtained an honours degree in Economics from St. Stephens College, Delhi University.



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- Cross cultural collaboration and communication
- Assessment and creating development plans

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