



Alpesh B Patel LLB, MA(Oxon), AKC, FRSA

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Hedge Fund Manager; Barrister (non-practising); Author of 13 investments book; Former Financial Times Columnist & Bloomberg TV presenter; British Government Dealmaker for India, Singapore, Malaysia. Rubbish badminton player. Visiting Fellow in Business & Industry, Corpus Christi College, Oxford University (2001/2002); Council Member, Royal Institute of International Affairs (2004-10). Board United Nations Association (UK) (2009-)

BUSINESS

Global

Praefinium Partners, Founder Principal. Global venture capital, multi-asset management company.

-(formerly Agile Partners Asset Management,) Founder Director, (Hedge Fund) (2004-)

ICICI Bank, Private Bank's Investment Advisory Committee, (India's largest bank) (2005-7)

-Advising on global economy and best structured products & funds for global high net worth market

-Evaluating best of breed global funds for funding and distribution by bank

Aranca, Non-exec Chairman since inception, (Independent Financial Research) (2003-)

-Employing over 400 research analysts serving investments banks, VCs and hedge funds in Europe and US

India

Co-Chairman, UK-India Business Angel Network, launched by the PM (2008-) to bring Indian scientific innovation, entrepreneurs and investment to the UK

UK Trade & Industry, Dealmaker for India, Singapore, Malaysia (2005-)

-Sourcing VC deals from India, Singapore and Malaysia

-Hunting for innovative early-stage technologies from leading entrepreneurs and scientists

-Capital raising globally through banks and VCs for entrepreneurs

UK India Business Council Director & Board Member, (UK-India Govt Body to promote bilateral trade) (2004-)

-Advice on strategy for bilateral trade growth

UK-India Roundtable, Board Member

- Appointment by UK Foreign Sec to promote closer bilateral ties (2000-5). Providing policy initiatives to Prime Minister's Office and Foreign & Commonwealth Office

UK

AllTrue Investments Plc, Director, (Traditional broker, corporate financier and UK largest private investor expo and training company) (2005-7)

The Indus Entrepreneurs (TiE), Board Member, (A global organisation mentoring entrepreneurs) (2000-11)

Governor University of Luton, (and on Strategic Planning and Finance Committee – advising on suitable investments) (2004-7)

Chatham House, Executive Council Member (and Member of Investment Committee – advising on suitable investments) (2004-)

University of Reading, Board of Advisors, (Centre for Entrepreneurship) (2002-4)

Trapezia Venture Capital Fund, Advisory Panel, (2004-2006)

Other

BUSINESS STRATEGY

Advisor to Lodevans Art Fund (2006) advising on fund structure and strategy for growth

Teelka Advisory Board for Art Auction for Charity 'Art for Freedom' collection of rare contemporary Indian masters and India conference. Advice on sponsor (2007)

Chanel 4: Senior Commissioning Producers, presentation on Indian developments and opportunities (2006)

BBC: Business News & Senior Executives, presentation on new global TV ideas to heads of BBC1, BBC Current Affairs, (2005)

Barclays: Hired by CEO of Barclays Bank Brokerage to communicate to 600,000 private investor clients on best value UK, Chinese and Indian companies (2004)

Bloomberg: Advisor to Global Head of Bloomberg TV on strategic partner, competitor analysis and distribution alternatives for Indian market (2001)

LIFFE: Advisor to world's second largest derivatives exchange on market penetration and competitive strategy on Stock Futures (2000-3)

Merrill Lynch HSBC: Consultant hired by CEO, providing weekly comment to their investor client base on best value companies (2000-2)

American Express: Hired by CEO of American Express Brokerage to advise investors on UK businesses to invest in (2001)

*E*Trade: Advisor to CEO of international division of the US's second largest stockbroker on entry to UK seeking business model strategy review, customer segment analysis, service functionality review and improvement plan, marketing strategy advice (1999)*

GOVERNMENTAL/ INTERNATIONAL TRADE GROWTH

Latest please see www.alpesh.tv

Mayor of London: Chairman and speaker on International Business in London (2005)

UK Dept of Trade & Industry: Consultation Presentation on Govt White Paper on Globalisation, Trade and Investment (2004)

British Indian Association, Keynote inaugural speaker (2004)

Ditchley Park India Conference with FCO (2004)

Chinese Ministry of Foreign Trade: UK representative in Beijing at Asia-Europe New Economy and Trade Co-operation

FSA Approved Person For Controlled Function 1 (CEO)
Executive Committee, Oxford Business School Venture Fund (2004)

MEDIA COVERAGE ON FUND MANAGEMENT, ENTREPRENEURSHIP

Columnist, Financial Times (1999-04) on investing. 'Diary of an Internet Trader'

Consultant Editor and Columnist, *Financial Voice*, part of *Asian Voice Newspaper* (2005-)

Investment Columnist, *MSN* (2006-8)

Contributor on *CNN*, *Sky Business News*, *CNBC (UK & US)*, *Channel 4*, *BBC* and *US radio shows* on investments, the markets and global business.

Show on *Bloomberg Television* 'CEO in the HotSeat' and contributor "Money Makers" - cross-examining CEOs of listed companies on their company performances (2000-3)

Best performing stock selector among all covered on *Bloomberg Television* (2002).

Best performer – *Financial Times* predicting the *FTSE* competition (2004)

Weekly guest column for *Merrill Lynch HSBC* on best companies to invest in (2000-2)

Business Awards Judge:

India Business Awards by the *British High Commission* (2007)
European Technology VC Tour of India Judging Business plans (2006)

European Awards for the Spirit of Enterprise, Member of *National Selection Committee*, supported by the *EU*
Proshare Investment Clubs Awards judging panel member, sponsored by *London Stock Exchange*
Investment Week Magazine Financial Services Awards judging panel member

VOLUNTARY & CHARITY

Principal's Circle Donor: *King's College, London University*

Northwick Park Hospital, Golden Hearts Donor

Principal's Advisory Council, *King's College, London*.

Co-Chairman with *Lord Bilimoria*, *Board of Advisors, Loomba Trust*(2008-) and major donor(through *Praefinium*)

Pratham (Children's literacy charity) major donor (through *Praefinium*)

St-Gemma's Hospice, donor

Trustee, *UnLtd (India)* funding social entrepreneurship in *India*

Trustee *GEN (India)* supporting healthcare in remote villages around *Delhi* and donor

United Nations Association Member

Symposium to chair sessions and speak on strategies to improve *EU-ASEAN-China trade* (2001)

UK Foreign & Commonwealth Office and the *Malaysian Foreign Office*: *UK representative* at the *Asia-Europe Young Leaders Symposium* to recommend strategies for closer *EU-Asia ties*. (2001)

Indian High Commission 'The *UK IT advantage* and dangers of *Indian IT complacency*' speech at the, *London* (2001)

US Congress: Intern for the *Hon. Eliot Engel* in *Washington DC* including speechwriting (1994)

PUBLICATIONS/SPEECHES ON FUND MANAGEMENT & ENTREPRENEURSHIP

- ❖ *Host, The TiE Entrepreneurship Awards* (2011)
- ❖ *MC, Asian Achievers Awards* supporting *St Luke's Hospice* (2009)
- ❖ *Smart Investor Conference, Hong Kong, Keynote* (2007)
- ❖ *Smart Investor Conference, Singapore, Keynote* (2007)
- ❖ *KPMG, on UK India Potential to UK Indian VIP Community* as keynote speaker (2007)
- ❖ *On UK-India Potential* with *Stephen Timms MP* at *Houses of Parliament* (2007)
- ❖ *American-European Investment Bankers Association Real Estate Conference, Keynote: Mumbai, 2006*
- ❖ *Houses of Parliament, Finance Business Insurance Magazine* launch (2006)
- ❖ *Houses of Parliament*, talk to *All Party Small Business Group* (2006)
- ❖ *Oxford Business School: Chairman* on session on entrepreneurship & 'UK-India Opportunities' (2006)
- ❖ *JP Morgan, Deutsche Bank, Merrill Lynch, Goldman Sachs: 'On Business Success'* to *Investment Bankers* in *London* (2006)
- ❖ *Ismaili Group: 'On Business Success'* *London* (2006)
- ❖ *PwC: 'Market Outlook and Asian Business Speech* to *Birmingham Businessmen* (2005)
- ❖ *Glasgow Chamber of Commerce: 'Women and Business' Speech* (2005)
- ❖ *Marsh & McLennan: World's largest insurance company – speech* on global investments (2004)
- ❖ *Asians In Media Inaugural Speech* (2004)
- ❖ *London Business School: "Starting in business" -Senior Executives Programme* (2003)
- ❖ *University of International Business, Beijing: 'You didn't know the UK leads Europe in IT?' speech* (2001)
- ❖ *Centre for the Study of Financial Innovation: (A think tank supported by leading City institutions and the Bank of England). Speech* about improving investment bank trader selection. (1999)

PUBLICATIONS/SPEECHES ON FUND MANAGEMENT

- ❖ *Speechwriter* occasionally for *Lord Bagri* in his capacity as *Chairman of the London Metal Exchange*
- ❖ *Author* of eleven investment books published by *Financial Times/MacMillan*; translated into *Chinese, Spanish, German, French, Russian, Thai, Korean and Polish*
- ❖ *Speeches* in *Guatemala, Beijing, New Delhi, Spain, Hungary, India, US, France, Singapore, Hong Kong* on *Fund Management*
- ❖ 'Surviving a Bear Market' to *American Express's* select

<p><i>Fellow, Royal Society of Arts</i></p> <p><i>Consultant Editor, Financial Voice (2005-)</i></p> <p><i>Board of Advisors, Centre for Entrepreneurship, University of Reading appointed by the Vice Chancellor (2002-4)</i></p> <p><i>Member of the Board, The Indus Entrepreneurs, (A global organisation mentoring young entrepreneurs)</i></p> <p><i>Trustee, Royal Institute of International Affairs</i></p> <p><i>Charity Auctioneer raising funds for Indian Schools and Save the Children</i></p> <p><i>Charity After-Dinner Speaker</i></p>	<p><i>clients in 'An Evening with Alpesh Patel' (2001)</i></p> <p>❖ <i>'Covered Warrants' for Goldman Sachs (2002)</i></p> <p>ACADEMIC</p> <p><i>2001-2: Visiting Fellow in Business and Industry, Corpus Christi College, Oxford University</i></p> <p><i>1993-5: Degree in Philosophy, Politics and Economics from St. Anne's College, Oxford University. Bursary Award to US Congress as Intern in the 103rd Congress for Hon. Eliot Engel (D-NY)</i></p> <p><i>1989-92: Degree in Law from King's College, London University. Associateship of King's College (AKC)</i></p> <p><i>1984-89: Fulneck Boys' School. Awards for Outstanding Performance in O'Levels and A'Levels. Cricket 1st Team Colours.</i></p> <p>AWARDS/NOMINATIONS</p> <p>❖ <i>-Asian International Who's Who Award for Leadership in UK-India Business Relations</i></p> <p>❖ <i>-Short-listed: Proshare Investment Personality of the Year</i></p> <p>❖ <i>-Nominee: Media Award 2002, Guild of British Asians</i></p> <p>❖ <i>-Winner: Asian Achievers Awards 2002 (Media Award)</i></p> <p>❖ <i>-Trading Online voted top 10 business books of 1999 by Amazon UK, Independent Newspaper and BOL.co.uk</i></p>
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